US PPI Hedonic Models for Digital Services

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Wired Telecommunication

- NAICS 517311
- Broadband, telephone, cable television, etc.
- Reason for Quality Adjustments:
 - ► Technology and infrastructure improving and cost of production decreasing
 - Quality improvements/speed increases while prices decrease or go unchanged



Broadband Hedonic Model

- Introduced into the index December 2016
- Updated annually

 (as January data reaches final publication in June)
- Focuses on changes to download mbps
- Derived using internal BLS price data from Wired
 Telecommunications Carriers



Broadband Hedonic: Sample

For US PPI hedonic model:

- Used "broadband-only" items that were already active in the index
 - Both residential and business
 - For weighting, more items included from more dominant producers
- Alternative method: collect items and prices using producer websites
 - Information is often easily accessible for consumers
 - Can collect prices manually or by using a mining tool such as Python*

*company permission may be required



Broadband Hedonic: Model

- Used the R statistical language program to find and build:
 - ► Long-term relative (LTR)
 - Predicted price
 - Mean squared error
 - ► Log-log model using log-price as the dependent variable; download mbps and the varying producers used as the independent variables
- Excel or SAS can also be used



Broadband Initial Results

| Broadband Model January 2016 ^{a,b,c} | | | | | | |
|---|----------|-----------|--------|-------|---------|--|
| | Estimate | Std Error | t | Sig | VIF | |
| (Intercept) | 2.8844 | 0.3072 | 9.39 | 0 | - | |
| Log Download Mbps | 0.3075 | 0.0977 | 3.147 | 0.005 | 23.684 | |
| Residential | 0.032 | 0.3352 | 0.095 | 0.925 | 86.0865 | |
| Company A | 0.5906 | 0.1025 | 5.762 | 0 | 4.9199 | |
| Company B | 0.7529 | 0.1539 | 4.892 | 0 | 18.3561 | |
| Company C | 0.7068 | 0.1551 | 4.557 | 0 | 5.1195 | |
| Log Download: Residential | 0.1411 | 0.1096 | 1.287 | 0.213 | 50.5616 | |
| Log Download: Company B | -0.8863 | 0.1684 | -5.263 | 0 | 16.9078 | |

a. Adjusted R-Squared=0.9400; F=59.17; Root Mean Squared Error=0.0933

b. Base Configuration: Business; Several Companies

c. Dependent variable: Log Price

$$Log P_{it} = \alpha_0 + \beta_2 \left(Log X_{2i} \right) + \beta_3 \left(Log X_{3i} \right) \dots \left(\beta_k Log X_{ki} \right) + \upsilon_i$$

Where:

 $Log P_{it}$ is the Log price of the *i* th model in period *t*

 α_0 is the intercept

 $Log X_i$ are the logged variables representing observed product characteristics

 $\beta_2 \dots \beta_k$ are the regression/slope coefficients

 v_i is the residual or error term

Practical Application

| | Period 1 | Period 2 |
|---------------|----------|----------|
| Download Mbps | 50 | 57.5 |
| Price | \$100 | \$100 |

Coefficient = 0.3075

Value of Quality Adjustment =

[Download speed change coefficient - 1] * Period 1 price

$$[(57.5/50)^{0.3075} - 1] * 100 = 4.3914$$



Cloud Computing

- NAICS 518210 Data processing, hosting, and related services
 - Split primarily into three branches laas, Saas, Paas
 - ► Quality adjustment focus is on laaS because it is the most malleable and is often the basis for the other two
- Why quality adjustment is needed:
 - ► The industry has become a mix of on-demand custom packages and flat-fee contracts.
 - Current base price adjustments are not able to account for all of the package changes

Cloud Computing Hedonic: Overview

- Not yet used in practice for quality adjustment
- Log-Log model
- Dependent variable: Log-price
- Independent variables [log of]:
 - **►** RAM
 - Storage
 - **▶** vCPU
 - Operating System
 - Producer



Cloud Computing Hedonic: Sample

- 210 items from leading producers
 - ▶ # of items from each producer is based on the significance of the producer in the industry
- Manually collected by US PPI analysts from publically available data (not from survey respondents like the broadband model)
 - Advantage: Large product sample with no added respondent burden



Cloud Computing Hedonic: Process

- Used the R statistical language program to find and build:
 - **►** LTR
 - ► Predicted price
 - Mean squared error
 - Prices obtained quarterly
- Excel or SAS can also be used



Results and Next Step

- Infrequent price change
 (similar to results found in the Byrne, Corrado, and Sichel paper
 "The Rise of Cloud Computing: Minding Your P's, Q's and K's")
- Price change tends to occur with product entry and exit

Next step:

Run and compare models in quarters that include product entry and exit and see if the results are different from quarters with no product change



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